



## Professional Development Workshops

*Expand your skills, invest in your team!*

### Developing Intelligent Teams: How to Maximize Impact and Get Results

**Date & Time:** February 20, 2020, 8:30am-12:30pm **Cost:** \$165 per person

**Location:** Higher Education Center, Medford Rm 129B

#### Description:

This workshop will be low on theory--e.g. what is the definition of a team; and high on technique--e.g. what can team members actually do to increase effectiveness. Everyone wants to be on a high-performance team, but few actually exist because results are less than hoped for. Most of us are good at patting ourselves on the back but not many are good at holding themselves accountable. You will learn how to identify high performance, how to identify poor performance and how to value and blend the different personalities that are on every team.

The real value will not be the workshop itself but what can be implemented after the workshop. It will be low on power points, and high on experiential activities and discussion. You will learn not just *what* to but *how* to do it. Be prepared to have fun and stretch your thinking about teams. The only thing participants will need to bring are an open and curious mind and the willingness to engage.

**To register go to [sou.edu/professional](http://sou.edu/professional).**

#### Learning Concepts:

- How to Achieve Real Results
- Creating Teams People Want to Be On
- How to Eliminate Boring Meetings
- Collaboration and Commitment
- When to Use a Team and When Not To
- Creating Trust and Managing Conflict
- Communication and Feedback
- Signs of High Performing Teams
- How to Manage Drama
- Why Teams Fail to Deliver

**Presenter:** Paul Seymour, Ph.D. is a founding partner of Work-Effects Inc., based in Minneapolis, Minnesota. Their clients range from Fortune 50 companies to privately held, not-for-profit and governmental agencies. He is co-author of the *The Conflict Lens™*, (*Wikipedia and Conflictlens.com*) a conflict management and team building tool used internationally and available in nineteen languages. Paul was the primary consultant for a healthcare organization which won a finalist award from The Rochester Institute of Technology/USA Today Quality Cup for teamwork leading to quality improvement and cost reductions. Since 1983, he has been an adjunct faculty member of the Center for Creative Leadership (CCL) which has been ranked by The Financial Times in the top 10 for executive education world-wide. He received a B.A in psychology from Whittier College in California and a M.S., and Ph.D. in Professional-Scientific Psychology from Utah State University. As an avid fly fisherman Paul enjoys being most anywhere in the Oregon mountains.

